

Sales Representative

We are seeking an enthusiastic, self motivated, confident and personable individual responsible for sales of our publisher's trade and academic titles to booksellers and other academic/core customers throughout the UK.

Reporting to the Sales Manager you will be expected to manage your own territory, deliver sales to budget, build strong customer relations and identify and deliver marketing opportunities.

The successful candidate will have excellent organisation, communication, time management and presentation skills, be computer literate, and have a minimum of two years experience in a publishing or bookselling environment. An interest in Christianity or theology would be an advantage.

A willingness to travel widely throughout the territory is essential and ideally you will be home-based in or around the Midlands. Applicants must be in possession of a valid and clean UK/European driving licence. This will be a challenging and exciting role with the opportunity to be part of a dynamic team. In return we offer a competitive salary and benefits including a company car and 35 days holiday.



**A L B A N
B O O K S**

To apply please send your CV with covering letter (stating current salary) to:

Jane Grounsell, Managing Director,
Alban Books Ltd, 14 Belford Road, Edinburgh EH4 3BL,
email jane.grounsell@albanbooks.com

Closing date for applications: 9 October 2006

www.albanbooks.com